



Data Storage Partnership

Node4 & Orchard

"I was looking for a local company who could provide us with access to a solution to offer our customers; Node4 fitted the bill perfectly."

Brett Critchley
Managing Director, Orchard Business Computing

Background

Orchard Business Computing was established in 1996 with the idea to offer customers a fresh way of dealing with an IT company, making technology as painless, informative and affordable as possible. With a turnover in excess of £10m, Orchard supply IT products, cabling and services to over 300 local companies in all areas of business.

The Partnership

Orchard were looking for a local company who could help out with an offsite data storage solution they were looking to provide, along with connectivity, and came across Node4 who fitted all requirements.

With this new partnership, Orchard are able to offer that little bit extra to their existing portfolio of products and services. The offsite data storage solution provides customers with business continuity along with their remote and onsite technical support.

The locality is a huge benefit to Orchard as it allows them to access the Node4 Data Centre quickly and easily in order to make any changes or updates to their back up solutions.

Node4's connectivity solutions are also recommended to Orchard's customers, and Node4 have also provided high speed connectivity to Orchard's new office building in Derby's Pride Park.

The Future

Node4 and Orchard will continue to work together in partnership to provide offsite data storage solutions to customers.

"We have had an excellent start to the partnership with Node4 and we hope that it will carry on for many months to come." Brett Critchley, Managing Director; Orchard Business Computing.

"With this partnership we are able to offer that bit extra to our customers by providing a full back-up solution including offsite data storage and internet connectivity through Node4."

Brett Critchley
Managing Director, Orchard Business Computing

About Node4

Founded in 2003, Node4, a Cisco Premier Certified Partner, has developed a wide range of compelling IP Telephony solutions aimed at the SME market. Running its own state-of-the-art data centre and national MPLS network, Node4 offers a unique Quality of Service enabled broadband solution (IP-BVN) that guarantees the highest possible call quality when used for VoIP, backed up by an impressive SLA.

If you would like Node4 to help empower your business and present cost savings with improved customer relations then do not hesitate in contacting a consultant today on:

0845 123 2222

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